

EJOT® Fastening Systems L.P.

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Independent Manufacturer Sales Reps – EJOT Fastening Systems L.P.

Product Lines

The German-based EJOT Building Fasteners Division is a global company group serving the construction and solar industry worldwide through 30 subsidiaries and further sales offices and distribution partners. After three very successful years partnering with ATF, Inc. in Lincolnwood, IL, EJOT decided to found its own company in the US to manage the steady growth of the business in the US, Canada, the Caribbean and Central America. EJOT Fastening Systems offers fastening solutions for attaching mounting systems for rooftop PV and thermal solar installations on commercial, industrial, agricultural and residential buildings. In North America, EJOT supplies high quality fastening systems for installations on exposed fastener metal profile roofs, asphalt shingle roofs, and Spanish tile roofs, while also offering solar mounting system manufacturers and the metal clad building industry a wide range of 304 bi-metal self-drilling screws from reliable brand names like EJOT Super-SAPHIR®. Innovations like the new EJOFAST range (IAPMO ER_0276) for thin sheet metal applications in the solar and building industry help EJOT to re-define building fastener technology and lead to cost effective, labor saving installations. Products are available from stock in Kenosha, WI or through many of EJOT's North American distributors. To support the growth of our business in N.A., we are searching for independent sales representatives.

Target Markets

We have successfully developed an initial network of distributors from Canada to the Caribbean with numerous established companies. Through independent sales reps we desire to deepen the penetration of existing markets and expand regionally. Generally, our customers are mounting system manufacturers, wholesalers, distributors, integrators, installers, retailers, and dealers from the solar and building industry. Our goal is nationwide sales representation.

Sales Opportunity

We are seeking commission-based sales reps with experience in the solar and/or building fastener business with preexisting contacts to a variety of players in this industry. A solid understanding of the requirements of rooftop solar installations and basic technical knowledge with regard to fastening systems is mandatory. Our support to sales reps will include product training and marketing material. Our customer commitment is to offer technical support and customized project solutions; therefore we will work closely with our sales reps to fulfill this need. Our objective is to establish a long-term mutually beneficial relationship with each rep.

Visit our website to learn more about our highly respected company and its dynamic role within the industry at www.ejot-usa.com and www.ejot.com.